

Simon MALANDAIN
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English and French as work languages
Engineer and MBA degrees

TECHNICAL PARTNERSHIP DIRECTOR

*Technical and Industrial Environment (Chemistry, Plastics)
Sales management and Business growth*

Professional Experiences

2015-Current **Protex International, Levallois – Technical Partnership and External Growth Director**
(Family owned independent chemical producer, 600 people ; € 200 Millions/year)

Identification of external competences, management of technical partnership projects
Scouting for new acquisitions

2012-2015 **Synthron subsidiary of Protex International, Levallois – Business Manager Europe for Specialty Chemistry Additives**

2006-2012 **Dow France, Erstein – Sales Manager for France/Benelux business in Polyurethane systems**
(Subsidiary of The Dow Chemical Company revenue \$60 Billions /year)

2003-2006 **Dow France, Lyon – Six Sigma Black Belt Project Leader for the European Sales and Marketing organization of Dow Plastics**

1999-2003 **Dow France, Paris – Account Manager Dow Polyethylene**

1998-1999 **Dow Europe, Zurich, Switzerland. Technical support engineer Dow Polyethylene**

1997-1998 **Dow France, Paris. Sales Representative Dow Polyethylene**

Education

2016 **Certificate of Collaborative Innovation**, Conservatoire National des Arts et Métiers (CNAM), Paris, France

2005-2009 **DeVos MBA Executive part-time**, University of Northwood, Midland, Michigan, USA

2003-2004 **Six Sigma Black Belt certification**, Dow Academy, Atlanta, Georgia, USA

1991-1995 **Ecole Nationale Supérieure de Chimie de Paris**, France